

Financial Report

19/20 will be remembered as the start of the COVID-19 global pandemic, Gateways was not immune from this and it did impact on the organisation's finances. An operating surplus of \$3.8 million for the year is largely as a result of Jobkeeper and COVID subsidies, which has allowed us to retain our excellent workforce and quality services. The business continues to be financially sustainable but the significant increase in operating revenue to reach almost \$50 million, up from \$30 million in the previous period, has been driven by Plan Management contracted services which are programmed to be returned to the NDIA in future strategic reforms.

Gateways continues to implement its vision ensuring that we have accommodation that suits the ever-growing demand for services. Two of these projects in particular can be evidenced in the financials. One being the purchase and development of Edmill Court accommodation services, the other the establishment of

Gateways Community PLACE; our new headquarters in Thompson Rd, North Geelong. The asset valuations in Gateways Balance Sheet have increased over \$14million as a direct result of these projects and new accounting standards to measure these investments.

Gateways continues to be in a strong position financially with substantial cash holdings. This puts us in the position of being able to achieve our three-year strategic plan of further investment in the organisation and services and taking on future property projects to support our people and weather further financial impacts from the pandemic.







The graphs below show in a visual display the comparison of operating revenue and expenses for 2019 and 2020.

Following is the summarised version of the full audited financial reports.




Gateways is an NDIS and DHHS registered service provider, with quality accreditation. Gateways fully complies with our obligations under section 11 of the Carers Recognition Act 2012 as a carer support organisation and with annual reporting of complaints and compliments to the Disability Services Commissioner.

Income and Operating Expenditure for 2019 - 2020

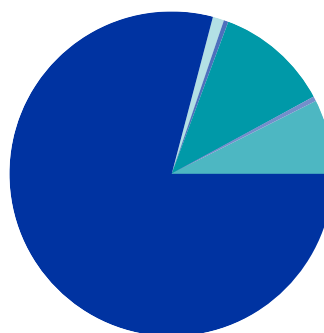
INCOME

-  NDIS
-  Other Income
-  Commonwealth Grants
-  State Government Grants
-  Donations
-  Client Fees

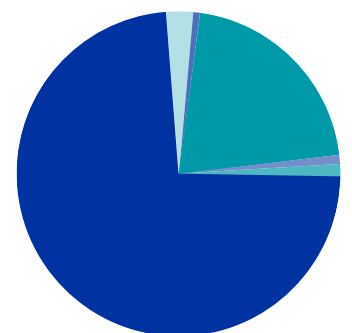
EXPENDITURE

-  Service Delivery Costs
-  Services contracted to other agencies
-  Corporate Costs

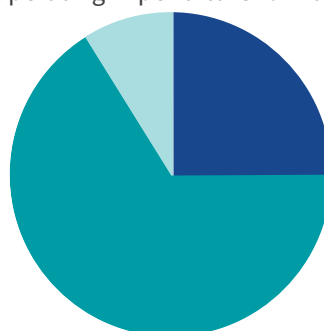
Income for 2020



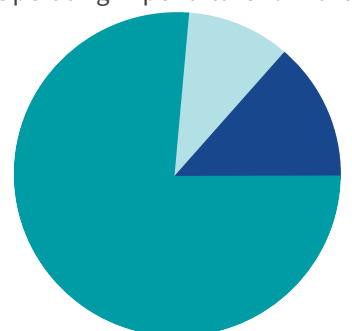
Income for 2019



Operating Expenditure for 2020



Operating Expenditure for 2019



Financial Statements

MEETINGS OF DIRECTORS

During the financial year, 11 meetings of directors were held. Attendances by each director were as follows:

Board Member	Eligible	Attended
Dr Bernie Jenner	11	11
Dr Robert Ward	11	11
Cassandra Gravenall (<i>Appointed 22 October 2018</i>)	11	10
James Arnott	11	10
Mark Appleford (<i>Resigned 27/4/2020</i>)	8	3
Rose Hodge (<i>Resigned 27/4/2020</i>)	8	3
Karl Morris	11	11
Rob Birch	11	10
Jessica Eagles (<i>Appointed 27 August 2018</i>)	11	8
Keith Baillie (<i>Appointed 22 October 2018</i>)	11	5
Daphne Henerson (<i>Resigned 29 /7/2020</i>)	11	4
Dr Fiona Reidy (<i>Resigned 25/5/2020</i>)	9	4

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2020

	2020 \$	2019 \$
Income		
Revenue	48,804,203	31,801,749
Total Income	48,804,203	31,801,749
Expenditure		
Employee benefits expense	(28,212,853)	(22,789,804)
Depreciation expenses	(1,112,452)	(479,049)
Other expenses	(15,426,737)	(7,053,079)
Total Expenditure	44,752,042	30,321,932
Surplus from operations	3,803,300	1,479,817
Non-operating		
Gain on merger	-	-
Surplus before income tax	3,803,300	1,479,817
Income tax	-	-
Surplus after income tax	3,803,300	1,479,817
Other comprehensive income for the year	-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	3,803,300	1,495,157

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STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

	2020 \$	2019 \$
Current Assets		
Cash and cash equivalents	14,301,095	9,077,071
Trade and other receivables	377,496	864,860
Other assets	3,125,694	1,872,588
Total Current Assets	17,804,285	11,814,519
Non-Current Assets		
Property, plant and equipment	6,896,104	5,929,004
Right-of-use assets	13,340,203	-
Other assets	575,867	22,273
Total Non-Current Assets	20,812,174	5,951,277
Total Assets	38,616,459	17,765,796
Current Liabilities		
Trade and other payables	2,319,634	1,957,065
Lease liabilities	289,256	-
Provisions	2,575,620	2,097,540
Other financial liabilities	3,709,363	1,217,023
Total Current Liabilities	5,271,627	4,497,016
Non-Current Liabilities	8,893,873	5,271,628
Lease liabilities	13,455,925	-
Provisions	797,560	828,367
Total Non-Current Liabilities	14,253,485	828,367
Total Liabilities	23,147,358	6,099,995
Net Assets	15,469,101	11,665,801
Equity		
Reserves	1,012,000	1,012,000
Retained surplus	14,457,101	10,653,801
TOTAL EQUITY	15,469,101	11,665,801

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2020

	Capital Reserves \$	Retained Earnings \$	Total Equity \$
Balance at 1 July 2019	10,653,801	1,012,000	11,665,801
Surplus for the year attributable to the entity	3,803,300	-	3,803,300
Balance at 30 June 2020	14,457,101	1,012,000	15,469,101
Balance at 1 July 2018	9,173,984	1,012,000	10,185,984
Surplus for the year attributable to the entity	1,479,817	-	1,479,817
BALANCE AT 30 JUNE 2019	10,653,801	1,012,000	11,665,801

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STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2020

	2020 \$	2019 \$
Cash Flows from Operating Activities		
Receipts from government and client	50,332,256	30,731,885
Payments to suppliers and employees	(43,413,248)	(29,165,932)
Interest received	133,014	173,063
Interest paid on lease liabilities	(248,874)	-
Net cash provided by/(used in) operating activities	6,803,148	1,739,016
Cash Flows from Investing Activities		
Proceeds from sale of plant and equipment	94,659	-
Purchase of property, plant and equipment	(1,481,049)	(1,899,470)
Net Cash provided by / (used in) Investing Activities	(1,386,390)	(1,899,470)
Payment of lease liabilities	(192,733)	-
Net cash provided by/(used in) financing activities	(192,733)	-
Net increase/(decrease) in cash and cash equivalents held	5,224,025	(160,454)
Cash and cash equivalents at beginning of year	9,077,070	9,237,524
CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL YEAR	14,301,095	9,077,070

STATEMENT BY MEMBERS OF BOARD OF MANAGEMENT

In the opinion of the Board of Management, the financial report:

1. Presents a true and fair view of the financial position of Gateways Support Services Inc as at 30 June 2020 and its performance for the year ended on that date; and
2. At the date of this statement, there are reasonable grounds to believe that Gateways Support Services Inc will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board of Management and is signed for and on behalf of the Board of Management by:

Dr Bernie Jenner
President



Cassandra Gravenall
Treasurer



Dated this 2nd day of November 2020

A full set of financial reports is available on application to the Gateways Albert Street office, Geelong West.